

Before the Federal Trade Commission

Advance Notice of Proposed Rulemaking  
Unfair or Deceptive Fees Trade Regulation Rulemaking  
Matter Number R207011  
16 CFR Part 464, Federal Register No. 2022-24326

Comments Of:  
Break Up Ticketmaster Coalition

Thank you for the opportunity to provide comments on the agency's inquiry into junk fees. We submit this comment for the "Unfair or Deceptive Fees Trade Regulation Rule Commission Matter No. R207011" on behalf of the Break Up Ticketmaster Coalition ("Coalition"). The Coalition would like to provide information directly regarding unfair and deceptive fees ("junk fees") within the live event ticketing market.

Our Coalition is made up of organizations representing over 100,000 artists, managers, music industry workers, young voters, and music, theater, and sports fans who have experienced harm in the live events industry due to Live Nation Entertainment's ("Live Nation") concentrated market power. Though our Coalition advocates to structurally change Live Nation's business model, the Coalition is also deeply concerned with how Ticketmaster, one of Live Nation's wholly-owned subsidiaries, uses its dominance over the live events ticketing industry to impose junk fees on consumers. Members of our Coalition perform in or organize these events and care deeply about the future of the industry.

We write today to provide background about Live Nation-Ticketmaster's business model, how Live Nation has leveraged its market power over live events to profit from exorbitant and deceptive junk fees in ticketing, and to provide new data regarding the size and frequency of those fees.

Ticketmaster's Market Power and Business Model

Ticketmaster is Live Nation's ticketing platform and controls the majority of the "primary" ticketing market for live events. When serving as the ticketing platform for an event, Ticketmaster makes money on the primary marketplace by collecting a series of platform service fees that are added to each ticket sale transaction.

It also runs one of the largest "secondary" or resale platforms, where tickets that were purchased from the primary marketplace can be re-sold, often at a profit.<sup>1</sup> According to a 2018 GAO Report, Ticketmaster was both the largest primary ticketing platform and the second

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<sup>1</sup> Krista Brown, Moe Tkacik, "*Ticketmaster's Dark History*," The American Prospect. December 2022. <https://prospect.org/power/ticketmasters-dark-history/>

largest secondary platform.<sup>2</sup> On the secondary market, Ticketmaster makes money in a similar way as in the primary market. According to Live Nation, “the ticket resale company is paid a service charge when the ticket is resold and the negotiated ticket value is paid to the holder.”<sup>3</sup>

Given that Ticketmaster controls approximately 80% of the venue ticket sales market in the United States,<sup>4</sup> few alternative ticketing companies exist. Furthermore, venues often contract with a single ticketing platform to manage ticketing for all of their events. According to the GAO, “Venues usually have an exclusive contract with a single ticketing company and typically negotiate fees for all events at the venue, though in some cases they do so by category of event.”<sup>5</sup> Given these market features and the lack of competitive pressure or undercutting bids, Ticketmaster has significant negotiating power to determine fees.

### Junk Fees and Price Increases

Typically described as “processing,” “service,” “facility,” “convenience,” and/or “delivery” fees, junk fees in the live event ticketing market often make up a large portion of the overall cost of consumer ticket prices. The same 2018 GAO study found that ticketing companies charged, on average, 27% of the ticket value in fees on sales made in primary marketplaces, and 31% on sales in secondary marketplaces.<sup>6</sup> Media reports have found fees charging consumers up to 78% of the ticket’s base fare.<sup>7</sup>

Live Nation has taken advantage of its dominant market position, using junk fees to drive financial returns for decades. Between 1996 and 2003, the average concert ticket price rose 82%, while the consumer price index rose only 17%.<sup>8</sup> Evidence suggests Ticketmaster’s decades’ long use of its market power to impose junk fees is the primary driver of these increases.

A number of lawsuits and public complaints about Ticketmaster’s fee practices have been filed prior to and since Live Nation merged with Ticketmaster in 2010. The legal challenges

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<sup>2</sup> “Event Ticket Sales; Market Characteristics and Consumer Protection Issues,” GAO Report. April 2018. Pg. 4. <https://www.gao.gov/assets/gao-18-347.pdf>.

<sup>3</sup> Live Nation Entertainment, *Annual Report*. February 2022. Pg. 5. <https://investors.livenationentertainment.com/sec-filings/annual-reports#document-2300-0001335258-22-000019>.

<sup>4</sup> “Lawmakers Criticize Ticketmaster After Taylor Swift Presale Snags,” New York Times. November 2022. <https://www.nytimes.com/2022/11/16/arts/music/taylor-swift-ticketmaster-eras-tour.html>.

<sup>5</sup> *Event Ticket Sales: Market Characteristics and Consumer Protection Issues*, Government Accountability Office. April 2018. <https://www.gao.gov/assets/gao-18-347.pdf>.

<sup>6</sup> Ibid.

<sup>7</sup> Adrian Horton, “John Oliver Rips Ticketmaster and Live Music Costs: ‘One of the Most Hated Companies on Earth,’” The Guardian. March 2022. <https://www.theguardian.com/tv-and-radio/2022/mar/14/john-oliver-ticketmaster-live-music-costs>

<sup>8</sup> Krista Brown, “Better than Revenge: Swifties Help Expose Ticketmaster’s Monopoly,” Rolling Stone Magazine. November 2022. <https://www.rollingstone.com/music/music-features/taylor-swift-ticketmaster-live-nation-monopoly-antitrust-commentary-1234635257/>.

frequently highlight both the deceptive nature of its junk fees as well as the market power that allows Ticketmaster to impose them.

A 2020 class action complaint noted that Ticketmaster’s anticompetitive behavior led to its dominance, and “as a result, over 70% of tickets for major concert venues in the US are sold through Ticketmaster, despite that—as it has done for years—Ticketmaster charges supracompetitive fees made possible by its dominant market position.”<sup>9</sup>

In 2014, Ticketmaster settled a class action lawsuit, *Schlesinger v. Ticketmaster*, requiring it to pay \$400 million to more than 50 million ticket buyers who were charged “order processing fees” and “UPS delivery fees,” which were not used to cover any such costs and instead used as profit generators.<sup>10</sup> As part of the settlement, Ticketmaster changed the language on its site to clarify that order processing and delivery charges may include a profit for the company.<sup>11</sup>

In 2011, a class action by concertgoers argued that Live Nation imposed mandatory \$9 parking fees on every ticket for an O.A.R. concert at Charter One Pavilion (now, Huntington Bank Pavilion) in Chicago, IL. The suit, while dismissed over legal technicalities, laid out how a \$9 charge was added to every ticket, despite the plaintiff walking to the venue.<sup>12</sup> The fan could either pay a fee for a service he would not use and had no intention of using, or miss the concert altogether.

These supracompetitive fees are also highlighted by consumer complaints every year to the Better Business Bureau.<sup>13</sup> Just this past year, hundreds of consumers sent comments to the Consumer Financial Protection Bureau’s “*Request for Information: Fees Imposed by Providers of Consumer Financial Products or Services*,” that highlighted the many harms stemming from such charges.<sup>14</sup>

Such junk fees are built into Ticketmaster’s business model in many foreign markets as well. In 2018, the Canadian Competition Bureau sued Live Nation for deceptive ticket pricing. The Bureau found that Ticketmaster was imposing mandatory fees that varied by ticket – including

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<sup>9</sup> Complaint at 3. *Olivia Van Iderstine et al v. Live Nation Entertainment, Inc. et al.* District Court, C.D. California. Ticket News. April 2020.

<https://www.ticketnews.com/wp-content/uploads/Live-Nation-Accused-Of-Monopolizing-Ticket-Sales.pdf>.

<sup>10</sup> Roy Trakin, “*Ticketmaster Agrees to \$400 Million Settlement in Consumer Class-Action Suit*,” The Hollywood Reporter. June 2014.

<https://www.hollywoodreporter.com/news/music-news/ticketmaster-agrees-400-million-settlement-709148>.

<sup>11</sup> Settlement at 8. *Schlesinger v. Ticketmaster*, Los Angeles Superior Court. June 2013.

<https://truthinadvertising.org/wp-content/uploads/2014/06/Schlesinger-v.-TicketMaster-settlement-terms.pdf>.

<sup>12</sup> *Batson v. Live Nation Entm’t, Inc.* District Court, N.D Illinois. March 2013.

<https://casetext.com/case/batson-v-live-nation-entm>

<sup>13</sup> *Ticketmaster Corp: Complaints*, Better Business Bureau.

<https://www.bbb.org/us/ca/beverly-hills/profile/event-ticket-sales/ticketmaster-corp-1216-31068/complaints>

<sup>14</sup> *Request for Information: Fees Imposed by Providers of Consumer Financial Products or Services*. Consumer Financial Protection Bureau. February 2022.

<https://www.regulations.gov/document/CFPB-2022-0003-0001/comment?filter=Ticketmaster>.

“service fees,” “facility charges,” and “order processing fees.” These fees inflated the advertised price by 20%-65%.<sup>15</sup> The suit resulted in a \$4.5 million settlement.<sup>16</sup>

Despite these suits and complaints, consumers still face deception and ever increasing fees. As a result, the live event experience is becoming exclusive by pricing out those who do not have the means to pay 20-80% more than the ticket’s face value. While these junk fees are a significant financial burden for consumers, Ticketmaster simply uses them as a pretense to increase profits due to a lack of competition.

In an antitrust suit against the company, Ticketmaster’s own expert admitted that the company generates gross profits of over 80%, much of which is generated by unnecessary fees.<sup>17</sup> Similarly, in 2017, Live Nation CEO Michael Rapino admitted that some of their ticket fees are “not defensible.”<sup>18</sup>

To highlight the excessive nature of these fees, our Coalition collected data (see Appendix 1) from a compilation of concerts around the country that have tickets listed online. The data covers artists and venues of various sizes that also use various primary ticketing services. Of the 131 concerts the Coalition included in this data, we found that Ticketmaster makes up the vast majority of primary ticketing options, and charges an average total fee of 30.7%. When looking at the total primary tickets, not distinguishing between platforms, the average ticket fee is 31%, while the average for resale fees is 34%. This initial overview also shows that the fees charged for the same service vary widely between platforms.

Furthermore, as shown below, the amount and categorization of ticket junk fees added can vary wildly even among different Ticketmaster events on the same day.

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<sup>15</sup> Press Release. *Competition Bureau Sues Ticketmaster Over Misleading Ticket Price Advertising*. Competition Bureau Canada. January 2018.

[https://www.canada.ca/en/competition-bureau/news/2018/01/competition\\_bureausuesticketmasterovermisleadingticketpriceadver.html](https://www.canada.ca/en/competition-bureau/news/2018/01/competition_bureausuesticketmasterovermisleadingticketpriceadver.html).

<sup>16</sup> Press Release. *Ticketmaster to Pay \$4.5 Million to Settle Misleading Pricing Case*, Competition Bureau Canada. June 2019.

<https://www.canada.ca/en/competition-bureau/news/2019/06/ticketmaster-to-pay-45-million-to-settle-misleading-pricing-case.html>.

<sup>17</sup> Complaint at 12. *Olivia Van Iderstine et al v. Live Nation Entertainment, Inc. et al*. District Court, C.D. California. Ticket News. April 2020.

<https://www.ticketnews.com/wp-content/uploads/Live-Nation-Accused-Of-Monopolizing-Ticket-Sales.pdf>

<sup>18</sup> Dave Brooks, “*Live Nation’s Michael Rapino Admits Some Ticket Fees ‘Not Defensible’*,” Billboard. October 2017.

<https://www.billboard.com/pro/michael-rapino-deposition-ticketmaster-fees-songkick-shuts-down/>

|                                 |                  |                                 |                  |
|---------------------------------|------------------|---------------------------------|------------------|
| <b>Total</b>                    | <b>\$51.50</b> ^ | <b>Total</b>                    | <b>\$34.00</b> ^ |
| <b>Tickets</b>                  |                  | <b>Tickets</b>                  |                  |
| Standard Admission: \$39.50 x 1 | \$39.50          | Standard Admission: \$25.00 x 1 | \$25.00          |
| <b>Fees</b>                     |                  | <b>Fees</b>                     |                  |
| Service Fee: \$8.00 x 1         | \$8.00           | Service Fee: \$9.00 x 1         | \$9.00           |
| Order Processing Fee            | \$4.00           |                                 |                  |
| <b>Delivery</b>                 |                  | <b>Delivery</b>                 |                  |
| Go Mobile                       | Free             | Mobile                          | Free             |
| <a href="#">Cancel Order</a>    |                  | <a href="#">Cancel Order</a>    |                  |
| *All Sales Final - No Refunds   |                  | *All Sales Final - No Refunds   |                  |

ABOVE: Two Ticketmaster tickets—Left: Muse, March 5, Chaifetz Arena, St. Louis, MO; Right: Colony Club, March 5, 9:30 Club, Washington, DC

Given that the description of what the fees are covering can also vary widely from event to event, even within one ticketing platform (here Ticketmaster), with little to no clear relationship to costs incurred by ticketing services, these fees are almost assuredly used primarily as arbitrary profit generators rather than representing true costs.

By contrast, ticketing markets not controlled by Ticketmaster’s monopoly have much lower prices for consumers. The GAO highlighted this difference when comparing fees in the UK to the US. While service fees for US venues that the GAO reviewed averaged 22% (and reached as high as 38%), “[i]n the United Kingdom, where the venue and promoter typically contract with multiple ticket sellers, ticket fees are lower than in the United States—around 10 percent to 15 percent of the ticket’s face value, according to a recent study.”<sup>19</sup>

### Conclusion

Given Ticketmaster’s ticketing market dominance, the junk fees they impose limit Americans’ ability to attend live events. Price gouged fans have no choice but to pay excessive fees or miss out on attending their favorite concert or sporting event, which could reduce the number of events hosted overall. We appreciate the FTC exploring junk fees as an unfair and/or deceptive practice and support the agency in any rulemaking efforts to eliminate this practice.

Sincerely,

Break Up Ticketmaster Coalition

American Association of Independent Music (A2IM)

<sup>19</sup> *Event Ticket Sales: Market Characteristics and Consumer Protection Issues*, Government Accountability Office. April 2018. <https://www.gao.gov/assets/gao-18-347.pdf>.

American Economic Liberties Project  
Artist Rights Alliance  
Consumer Federation of America  
Demand Progress  
Fan Freedom  
Fight Corporate Monopolies  
Future of Music Coalition  
More Perfect Union  
Music Workers Alliance  
National Consumers League  
Public Citizen  
Sports Fans Coalition  
Union of Musicians and Allied Workers  
Voters of Tomorrow

**Appendix 1: Concert Tickets and Fees from Across the Country, 2023**

| Event                      | Type    | State                | Venue                       | Resale vs. Standard              | Price Listed | Total Price | Service Fee | Facility Fee  | Pre Order Handling Fee | Convenience Fee | Delivery Fee | Processing Fee  | Total Fees | Percent of Price Listed | Date     | Ticket Service                        |
|----------------------------|---------|----------------------|-----------------------------|----------------------------------|--------------|-------------|-------------|---------------|------------------------|-----------------|--------------|-----------------|------------|-------------------------|----------|---------------------------------------|
| Green River Music Festival | Concert | Greenville, MA       | Green River Music Festival  | General Admission                | \$149.00     | \$157.75    | \$8.75      |               |                        |                 |              |                 | \$8.75     | 5.87%                   | 7/23/23  | after tickets                         |
| Caroline Polachek          | Concert | Boston, MA           | RoadRunner                  | General Admission                | \$35.00      | \$50.07     |             |               | \$3.00                 | \$12.07         |              |                 | \$15.07    | 43.06%                  | 4/15/23  | AXS                                   |
| Emotional Oranges          | Concert | Boston, MA           | Royale                      | General Admission                | \$28.00      | \$40.45     | \$9.45      |               | \$3.00                 |                 |              |                 | \$12.45    | 44.46%                  | 3/11/23  | AXS                                   |
| Ashe                       | Concert | Kansas City, MO      | The Truman                  | General Admission                | \$35.00      | \$49.30     | \$14.30     |               |                        |                 |              |                 | \$14.30    | 40.86%                  | 4/25/23  | AXS                                   |
| Anna of the North          | Concert | New York, NY         | Racket                      | General Admission                | \$25.00      | \$36.92     | \$9.42      |               | \$2.50                 |                 |              |                 | \$11.92    | 47.68%                  | 3/18/23  | AXS                                   |
| Will Sheff                 | Concert | Denver, CO           | Bluebird theater            | General Admission                | \$23.50      | \$33.88     |             |               | \$1.00                 | \$9.38          |              |                 | \$10.38    | 44.17%                  | 1/31/23  | AXS                                   |
| Pixies                     | Concert | Denver, CO           | Mission Ballroom            | General Admission                | \$49.95      | \$65.25     |             |               | \$1.00                 | \$14.30         |              |                 | \$15.30    | 30.63%                  | 5/10/23  | AXS                                   |
| J.I.D & Smino              | Concert | New York, NY         | Terminal 5                  | General Admission                | \$154.00     | \$180.09    |             |               | \$3.00                 | \$23.09         |              |                 | \$26.09    | 16.94%                  | 3/4/23   | AXS                                   |
| Ari Lennox                 | Concert | New York, NY         | Terminal 5                  | General Admission                | \$69.00      | \$82.35     |             |               | \$3.00                 | \$10.35         |              |                 | \$13.35    | 19.35%                  | 3/22/23  | AXS                                   |
| Noah Kahan                 | Concert | Pittsburg, PA        | Stage AE                    | General Admission                | \$149.00     | \$173.85    |             |               | \$2.50                 | \$22.35         |              |                 | \$24.85    | 16.68%                  | 6/6/23   | AXS                                   |
| Caroline Rose              | Concert | Englewood, CO        | Gothic Theatre              | General Admission                | \$26.00      | \$37.04     |             |               | \$1.00                 |                 |              | \$10.04         | \$11.04    | 42.46%                  | 4/25/23  | AXS                                   |
| Joe Russo's Almost Dead    | Concert | New Haven, CT        | Westville Music Bowl        | General Admission (seated)       | \$65.00      | \$92.27     |             | \$4.00        |                        | \$19.02         |              | \$4.25          | \$27.27    | 41.95%                  | 5/13/23  | AXS                                   |
| Joe Russo's Almost Dead    | Concert | New Haven, CT        | Westville Music Bowl        | General Admission (floor)        | \$75.00      | \$104.71    |             | \$4.00        |                        | \$21.46         |              | \$4.25          | \$29.71    | 39.61%                  | 5/13/23  | AXS                                   |
| The Dip                    | Concert | Brooklyn, NY         | Brooklyn Steel              | General Admission                | \$25.00      | \$38.09     | \$10.09     |               |                        |                 |              | \$3.00          | \$13.09    | 52.36%                  | 2/25/23  | AXS                                   |
| Janet Jackson              | Concert | Bristow, VA          | Jiffy Lube Live             | Resale                           | \$128.00     | \$158.54    | \$23.04     |               |                        |                 |              | \$7.50          | \$30.54    | 23.86%                  | 5/6/23   | AXS (Veritix)                         |
| Rural Alberta Advantage    | Concert | Washington, DC       | Songbyrd                    | General Admission                | \$20.00      | \$25.75     | \$5.75      |               |                        |                 |              |                 | \$5.75     | 28.75%                  | 3/27/23  | <a href="https://dice.fm">dice.fm</a> |
| Pedro The Lion             | Concert | Washington, DC       | Black Cat                   | General Admission                | \$30.00      | \$36.57     | \$5.50      |               |                        |                 |              | \$1.07          | \$6.57     | 21.90%                  | 4/28/23  | eTix                                  |
| The Wood Brothers          | Concert | Buffalo, NY          | Town Ballroom               | Advance Ticket                   | \$29.50      | \$38.76     | \$7.25      | \$1 (charity) |                        |                 |              | \$1.01 (CC fee) | \$9.26     | 31.39%                  | 3/3/23   | eTix                                  |
| Hippie Sabotage            | Concert | Tulsa, OK            | Cain's Ballroom             | General Admission                | \$29.00      | \$36.35     | \$7.35      |               |                        |                 |              |                 | \$7.35     | 25.34%                  | 4/14/23  | eTix                                  |
| Ella Mai                   | Concert | Portland, OR         | McMenamins Crystal Ballroom | General Admission                | \$39.50      | \$51.47     | \$3.00      |               |                        |                 |              | \$8.97          | \$11.97    | 30.30%                  | 5/14/23  | eTix (Cascade Tickets)                |
| Emotional Oranges          | Concert | Portland, OR         | McMenamins Crystal Ballroom | General Admission                | \$30.00      | \$41.40     | \$3.00      |               |                        |                 |              | \$8.40          | \$11.40    | 38.00%                  | 3/24/23  | eTix (Cascade Tickets)                |
| Hippie Sabotage            | Concert | Portland, OR         | McMenamins Crystal Ballroom | General Admission                | \$29.00      | \$40.40     | \$3.00      |               |                        |                 |              | \$8.40          | \$11.40    | 39.31%                  | 4/26/23  | eTix (Cascade Tickets)                |
| Microwave                  | Concert | Portland, OR         | Hawthorne Theatre           | General Admission                | \$22.50      | \$30.89     | \$8.39      |               |                        |                 |              |                 | \$8.39     | 37.29%                  | 4/8/23   | eTix (Cascade Tickets)                |
| Anna of the North          | Concert | New York, NY         | Racket                      | Resale                           | \$65.00      | \$78.00     | \$13.00     |               |                        |                 |              |                 | \$13.00    | 20.00%                  | 3/18/23  | Event Tickets Center                  |
| Janet Jackson              | Concert | Bristow, VA          | Jiffy Lube Live             | Resale (General Admission Lawn)  | \$65.00      | \$87.95     | \$22.95     |               |                        |                 |              |                 | \$22.95    | 35.31%                  | 5/6/23   | Event Tickets Center                  |
| Duffrey                    | Concert | Denver, CO           | Meow Wolf                   | General Admission                | \$21.50      | \$27.75     | \$5.75      |               |                        |                 |              |                 | \$5.75     | 26.74%                  | 2/17/23  | In-House                              |
| Kool and the Gang          | Concert | Cerritos, CA         | Cerritos Center             | General Admission                | \$110.00     | \$113.00    |             | \$3.00        |                        |                 |              |                 | \$3.00     | 2.73%                   | 2/5/23   | In-House                              |
| The Wood Brothers          | Concert | Westerly, RI         | United Theatre              | General Admission                | \$60.00      | \$65.00     | \$5.00      |               |                        |                 |              |                 | \$5.00     | 8.33%                   | 3/6/23   | In-House                              |
| Reverend Horton Heat       | Concert | Brattleboro, VT      | The Stone Church            | General Admission                | \$30.00      | \$35.79     |             |               | \$1.55                 | \$2.00          |              | \$2.24          | \$5.79     | 19.30%                  | 7/8/23   | In-House                              |
| Noah Kahan                 | Concert | Pittsburg, PA        | Stage AE                    | Resale                           | \$81.00      | \$113.61    | \$32.61     |               |                        |                 |              |                 | \$32.61    | 40.26%                  | 6/6/23   | SeatGeek                              |
| Janet Jackson              | Concert | Bristow, VA          | Jiffy Lube Live             | Resale                           | \$122.00     | \$168.38    | \$46.38     |               |                        |                 |              |                 | \$46.38    | 38.02%                  | 5/6/23   | SeatGeek                              |
| The Wood Brothers          | Concert | Buffalo, NY          | Town Ballroom               | Resale                           | \$45.00      | \$65.56     | \$20.56     |               |                        |                 |              |                 | \$20.56    | 45.69%                  | 3/3/23   | SeatGeek                              |
| Nick Hakim                 | Concert | Dallas, TX           | Club Dada                   | Resale                           | \$49.00      | \$72.58     | \$23.58     |               |                        |                 |              |                 | \$23.58    | 48.12%                  | 2/1/23   | SeatGeek                              |
| J.I.D & Smino              | Concert | Los Angeles, CA      | Hollywood Palladium         | General Admission                | \$82.00      | \$116.38    | \$34.38     |               |                        |                 |              |                 | \$34.38    | 41.93%                  | 1/31/23  | SeatGeek                              |
| Alt-J                      | Concert | Los Angeles, CA      | The Wiltern                 | Resale (Floor General Admission) | \$64.00      | \$91.95     | \$27.95     |               |                        |                 |              |                 | \$27.95    | 43.67%                  | 3/21/23  | SeatGeek                              |
| beabadoobee                | Concert | Nashville, TN        | Marathon Music Works        | General Admission                | \$43.00      | \$63.15     | \$20.15     |               |                        |                 |              |                 | \$20.15    | 46.86%                  | 4/25/23  | SeatGeek                              |
| Big Thief                  | Concert | Shelburn, VT         | Shelburne Museum            | Advance Ticket                   | \$50.00      | \$57.84     | \$7.84      |               |                        |                 |              |                 | \$7.84     | 15.68%                  | 7/17/23  | SeeTickets                            |
| Houndmouth                 | Concert | South Burlington, VT | Higher Ground               | Advance Ticket                   | \$30.00      | \$36.52     | \$6.53      |               |                        |                 |              |                 | \$6.53     | 21.77%                  | 5/1/23   | SeeTickets                            |
| Tiny Habits                | Concert | Westwood, CA         | Troubadour                  | General Advance                  | \$22.00      | \$27.83     | \$5.83      |               |                        |                 |              |                 | \$5.83     | 26.50%                  | 4/12/23  | SeeTickets                            |
| Caroline Rose              | Concert | South Burlington, VT | Higher Ground               | Advance Ticket                   | \$26.00      | \$32.79     | \$6.79      |               |                        |                 |              |                 | \$6.79     | 26.12%                  | 4/4/2023 | SeeTickets                            |
| Shemekia Copeland          | Concert | Ardmore, PA          | Ardmore Music Hall          | General Admission                | \$22.00      | \$29.22     | \$7.22      |               |                        |                 |              |                 | \$7.22     | 32.81%                  | 3/5/23   | SeeTickets                            |
| Caroline Polachek          | Concert | Boston, MA           | RoadRunner                  | Resale                           | \$50.00      | \$70.00     | \$14.00     |               |                        |                 |              | \$6.00          | \$20.00    | 40.00%                  | 4/15/23  | StubHub                               |
| Ari Lennox                 | Concert | New York, NY         | Terminal 5                  | Resale (Row GA)                  | \$68.00      | \$93.00     | \$19.00     |               |                        |                 | \$6.00       |                 | \$25.00    | 36.76%                  | 3/22/23  | StubHub                               |
| Pedro The Lion             | Concert | Washington, DC       | Black Cat                   | Resale                           | \$43.00      | \$61.00     | \$12.00     |               |                        |                 |              | \$6.00          | \$18.00    | 41.86%                  | 4/28/23  | StubHub                               |
| The Wood Brothers          | Concert | Buffalo, NY          | Town Ballroom               | Resale                           | \$46.00      | \$65.00     | \$13.00     |               |                        |                 |              | \$6.00          | \$19.00    | 41.30%                  | 3/3/23   | StubHub                               |
| Hippie Sabotage            | Concert | Portland, OR         | McMenamins Crystal Ballroom | Resale                           | \$48.00      | \$67.00     | \$13.00     |               |                        |                 |              | \$6.00          | \$19.00    | 39.58%                  | 4/26/23  | StubHub                               |
| Alt-J                      | Concert | Los Angeles, CA      | The Wiltern                 | Resale (Floor General Admission) | \$73.00      | \$99.00     | \$20.00     |               |                        |                 |              | \$6.00          | \$26.00    | 35.62%                  | 3/21/23  | StubHub                               |
| beabadoobee                | Concert | Nashville, TN        | Marathon Music Works        | Resale (General Admission Floor) | \$44.00      | \$62.00     | \$12.00     |               |                        |                 |              | \$6.00          | \$18.00    | 40.91%                  | 4/25/23  | StubHub                               |
| Houndmouth                 | Concert | South Burlington, VT | Higher Ground               | Resale (General Admission)       | \$48.00      | \$67.00     | \$13.00     |               |                        |                 |              | \$6.00          | \$19.00    | 39.58%                  | 5/1/23   | StubHub                               |
| Kali Uchis                 | Concert | Orlando, FL          | Hard Rock Live Orlando      | Resale                           | \$108.00     | \$144.00    | \$30.00     |               |                        |                 |              | \$6.00          | \$36.00    | 33.33%                  | 5/1/23   | StubHub                               |

**Appendix 1: Concert Tickets and Fees from Across the Country, 2023**

| Event                        | Type    | State                | Venue                           | Resale vs. Standard                               | Price Listed | Total Price | Service Fee | Facility Fee | Pre Order Handling Fee | Convenience Fee | Delivery Fee | Processing Fee | Total Fees | Percent of Price Listed | Date     | Ticket Service |
|------------------------------|---------|----------------------|---------------------------------|---|--------------|-------------|-------------|--------------|------------------------|-----------------|--------------|----------------|------------|-------------------------|----------|----------------|
| Kali Uchis                   | Concert | Chicago, IL          | Byline Bank Aragon Ballroom     | Resale  | \$42.00      | \$60.00     | \$12.00     |              |                        |                 |              | \$6.00         | \$18.00    | 42.86%                  | 5/16/23  | StubHub        |
| Pink                         | Concert | Fargo, ND            | Fargodome                       | Resale  | \$162.00     | \$213.00    | \$45.00     |              |                        |                 |              | \$6.00         | \$51.00    | 31.48%                  | 8/19/23  | StubHub        |
| Pink                         | Concert | Chicago, IL          | Wrigley Field                   | Resale  | \$147.00     | \$189.00    | \$37.00     |              |                        |                 |              | \$5.00         | \$42.00    | 28.57%                  | 8/12/23  | StubHub        |
| Pink                         | Concert | Milwaukee, WI        | American Family Field           | Resale  | \$74.00      | \$101.00    | \$21.00     |              |                        |                 |              | \$6.00         | \$27.00    | 36.49%                  | 8/14/23  | StubHub        |
| Hiatus Kaiyote               | Concert | Silver Spring, MD    | The Fillmore Silver Spring      | Resale (Floor General Admission)                  | \$51.00      | \$71.00     | \$14.00     |              |                        |                 |              | \$6.00         | \$20.00    | 39.22%                  | 5/2/23   | StubHub        |
| Noah Kahan                   | Concert | Pittsburg, PA        | Stage AE                        | Resale  | \$111.00     | \$135.32    | \$21.37     |              |                        |                 |              | \$2.95         | \$24.32    | 21.91%                  | 6/6/23   | Ticketmaster   |
| Janet Jackson                | Concert | Bristow, VA          | Jiffy Lube Live                 | Standard Ticket                                   | \$39.95      | \$59.80     | \$14.85     |              |                        |                 |              | \$5.00         | \$19.85    | 49.69%                  | 5/6/23   | Ticketmaster   |
| Janet Jackson                | Concert | Bristow, VA          | Jiffy Lube Live                 | Verified Resale (THIRD TIER Sec 302, Row L)       | \$150.00     | \$178.50    | \$28.50     |              |                        |                 |              |                | \$28.50    | 19.00%                  | 5/6/23   | Ticketmaster   |
| Janet Jackson                | Concert | Bristow, VA          | Jiffy Lube Live                 | Official Platinum                                 | \$286.00     | \$342.50    | \$51.50     |              |                        |                 |              | \$5.00         | \$56.50    | 19.76%                  | 5/6/23   | Ticketmaster   |
| Pedro The Lion               | Concert | Washington, DC       | Black Cat                       | Resale  | \$49.00      | \$61.38     | \$9.43      |              |                        |                 |              | \$2.95         | \$12.38    | 25.27%                  | 4/28/23  | Ticketmaster   |
| Microwave                    | Concert | Portland, OR         | Hawthorne Theatre               | Resale  | \$79.00      | \$97.16     | \$15.21     |              |                        |                 |              | \$2.95         | \$18.16    | 22.99%                  | 4/8/23   | Ticketmaster   |
| Kali Uchis                   | Concert | Orlando, FL          | Hard Rock Live Orlando          | Verified Resale                                   | \$124.00     | \$150.82    | \$23.87     |              |                        |                 |              | \$2.95         | \$26.82    | 21.63%                  | 5/1/23   | Ticketmaster   |
| Pink                         | Concert | Fargo, ND            | Fargodome                       | Standard Admission (Reserved Floor Sec 51, Row T) | \$239.95     | \$278.45    | \$28.45     | \$2.00       |                        |                 |              | \$8.05         | \$38.50    | 16.05%                  | 8/19/23  | Ticketmaster   |
| Caroline Rose                | Concert | South Burlington, VT | Higher Ground                   | Resale  | \$52.00      | \$64.96     | \$10.01     |              |                        |                 |              | \$2.95         | \$12.96    | 24.92%                  | 4/4/2023 | Ticketmaster   |
| St. Paul and the Broken Bone | Concert | Oklahoma City, OK    | The Jones Assembly              | Verified Resale                                   | \$40.00      | \$50.65     | \$7.70      |              |                        |                 |              | \$2.95         | \$10.65    | 26.63%                  | 1/13/23  | Ticketmaster   |
| J.I.D & Smino                | Concert | Madison, WI          | The Sylvee                      | General Admission                                 | \$105.00     | \$126.35    | \$18.90     |              |                        |                 |              | \$2.45         | \$21.35    | 20.33%                  | 3/23/23  | Ticketmaster   |
| Caroline Rose                | Concert | Philadelphia, PA     | Union Transfer                  | Resale  | \$39.00      | \$65.01     | \$7.51      |              |                        |                 | \$18.50      |                | \$26.01    | 66.69%                  | 4/11/24  | Ticketmaster   |
| Caroline Rose                | Concert | Englewood, CO        | Gothic Theatre                  | Resale  | \$50.00      | \$62.58     | \$9.63      |              |                        |                 |              | \$2.95         | \$12.58    | 25.16%                  | 4/25/23  | Ticketmaster   |
| Caroline Rose                | Concert | Los Angeles, CA      | The Fonda Theatre               | Resale Ticket (Flash Seats)                       | \$51.00      | \$63.77     | \$9.82      |              |                        |                 |              | \$2.95         | \$12.77    | 25.04%                  | 5/5/23   | Ticketmaster   |
| Cheat Codes                  | Concert | Los Angeles, CA      | The Fonda Theatre               | Resale (Flash)                                    | \$54.00      | \$67.35     | \$10.40     |              |                        |                 |              | \$2.95         | \$13.35    | 24.72%                  | 2/3/23   | Ticketmaster   |
| SZA                          | Concert | New York, NY         | Madison Square Garden           | Verified Resale                                   | \$266.00     | \$314.00    | \$50.54     |              |                        |                 |              | \$2.95         | \$53.49    | 20.11%                  | 3/4/23   | Ticketmaster   |
| Ed Sheeran                   | Concert | Landover, MD         | Fedex Field                     | General Admission                                 | \$145.00     | \$183.00    | \$30.95     | \$5.00       |                        |                 |              | \$4.75         | \$40.70    | 28.07%                  | 6/24/23  | Ticketmaster   |
| Stevie Nicks & Billy Joel    | Concert | Baltimore, MD        | M&T Bank Stadium                | General Admission                                 | \$259.50     | \$864.40    | \$47.60     | \$5.00       |                        |                 |              | \$6.00         | \$58.60    | 22.58%                  | 10/7/23  | Ticketmaster   |
| Bikini Kill                  | Concert | Silver Spring, MD    | Fillmore                        | General Admission                                 | \$30.00      | \$41.75     | \$11.75     | \$0.00       |                        |                 |              |                | \$11.75    | 39.17%                  | 4/6/23   | Ticketmaster   |
| Built To Spill               | Concert | Washington, DC       | 9:30 Club                       | General Admission                                 | \$35.00      | \$45.00     | \$10.00     |              |                        |                 |              |                | \$10.00    | 28.57%                  | 4/20/23  | Ticketmaster   |
| Boyz II Men                  | Concert | Boston, MA           | MGM Live                        | General Admission                                 | \$56.50      | \$81.20     | \$18.75     | \$3.00       |                        |                 |              | \$2.95         | \$24.70    | 43.72%                  | 2/17/23  | Ticketmaster   |
| Janet Jackson                | Concert | Bristow, VA          | Jiffy Lube Live                 | Verified Resale                                   | \$111.00     | \$135.04    | \$21.09     |              |                        |                 |              | \$2.95         | \$24.04    | 21.66%                  | 5/6/23   | Ticketmaster   |
| Illenium                     | Concert | Columbia, MD         | Merrweather Post                | General Admission                                 | \$129.50     | \$148.55    | \$19.05     |              |                        |                 |              | \$0.00         | \$19.05    | 14.71%                  | 7/15/23  | Ticketmaster   |
| Fab Four Beatles Tribute     | Concert | Washington, DC       | Warner Theater                  | General Admission                                 | \$29.50      | \$41.25     | \$11.75     |              |                        |                 |              |                | \$11.75    | 39.83%                  | 4/21/23  | Ticketmaster   |
| Carrie Underwood             | Concert | Washington, DC       | Capitol One Arena               | General Admission                                 | \$125.00     | \$156.45    | \$25.45     |              |                        |                 |              | \$6.00         | \$31.45    | 25.16%                  | 2/15/23  | Ticketmaster   |
| Nickelback                   | Concert | Bristow, VA          | Jiffy Lube Live                 | General Admission                                 | \$110.00     | \$136.00    | \$21.00     |              |                        |                 |              | \$5.00         | \$26.00    | 23.64%                  | 8/26/23  | Ticketmaster   |
| The Beths                    | Concert | Denver, CO           | Summit                          | General Admission                                 | \$20.00      | \$27.50     | \$7.50      |              |                        |                 |              |                | \$7.50     | 37.50%                  | 3/14/23  | Ticketmaster   |
| Crowded House                | Concert | Denver, CO           | Paramount Theatre               | Standard Admission (Sec BALCC, Row N)             | \$73.50      | \$96.75     | \$20.25     |              |                        |                 |              | \$3.00         | \$23.25    | 31.63%                  | 5/12/23  | Ticketmaster   |
| Crowded House                | Concert | Denver, CO           | Paramount Theatre               | Standard Admission (Sec ORCHR, Row BB)            | \$113.50     | \$142.05    | \$25.50     |              |                        |                 |              | \$3.00         | \$28.50    | 25.11%                  | 5/12/23  | Ticketmaster   |
| Bush                         | Concert | Denver, CO           | Fillmore Auditorium             | General Admission                                 | \$37.50      | \$56.75     | \$14.25     |              |                        |                 |              | \$5.00         | \$19.25    | 51.33%                  | 2/4/23   | Ticketmaster   |
| DVSN                         | Concert | Boston, MA           | House of Blues                  | General Admission                                 | \$50.00      | \$61.95     | \$9.00      |              |                        |                 |              | \$2.95         | \$11.95    | 23.90%                  | 2/17/23  | Ticketmaster   |
| Trevor Hall                  | Concert | Detroit, MI          | Saint Andrews Hall              | General Admission                                 | \$34.50      | \$47.50     | \$13.00     |              |                        |                 |              |                | \$13.00    | 37.68%                  | 4/20/23  | Ticketmaster   |
| Trevor Hall                  | Concert | Dallas, TX           | The Echo Lounge & Music Hall    | General Admission                                 | \$28.50      | \$40.25     | \$11.75     |              |                        |                 |              |                | \$11.75    | 41.23%                  | 4/25/23  | Ticketmaster   |
| J.I.D & Smino                | Concert | Cincinnati, OH       | The Andrew J Brady Music Center | General Admission                                 | \$39.50      | \$57.85     | \$13.35     |              |                        |                 |              | \$5.00         | \$18.35    | 46.46%                  | 3/28/23  | Ticketmaster   |
| SZA                          | Concert | Columbus, OH         | Schottenstein Center            | Verified Resale                                   | \$160.00     | \$199.75    | \$36.80     |              |                        |                 |              | \$2.95         | \$39.75    | 24.84%                  | 2/21/23  | Ticketmaster   |
| Hiatus Kaiyote               | Concert | Silver Spring, MD    | The Fillmore Silver Spring      | General Admission                                 | \$35.00      | \$48.00     | \$13.00     |              |                        |                 |              |                | \$13.00    | 37.14%                  | 5/2/23   | Ticketmaster   |
| YG                           | Concert | Inglewood, CA        | Kia Forum                       | Verified Resale                                   | \$215.00     | \$267.40    | \$49.45     |              |                        |                 |              | \$2.95         | \$52.40    | 24.37%                  | 2/2/23   | Ticketmaster   |
| No Vacation                  | Concert | Santa Ana, CA        | The Observatory                 | General Admission                                 | \$20.00      | \$27.50     | \$7.50      |              |                        |                 |              |                | \$7.50     | 37.50%                  | 2/17/23  | Ticketmaster   |
| Kali Uchis                   | Concert | Boston, MA           | MGM Music Hall                  | General Admission                                 | \$106.50     | \$136.70    | \$24.50     | \$3.00       |                        |                 |              | \$2.95         | \$30.45    | 28.59%                  | 5/10/23  | Ticketmaster   |
| Samia                        | Concert | Boston, MA           | MGM Music Hall                  | General Admission                                 | \$25.00      | \$38.95     | \$11.00     |              |                        |                 |              | \$2.95         | \$13.95    | 55.80%                  | 2/10/23  | Ticketmaster   |
| Ella Mai                     | Concert | Washington, DC       | Echostage                       | General Admission                                 | \$95.00      | \$113.10    | \$14.60     | \$3.50       |                        |                 |              |                | \$18.10    | 19.05%                  | 4/8/23   | Ticketmaster   |



**Appendix 1: Concert Tickets and Fees from Across the Country, 2023**

| Event                        | Type     | State             | Venue                          | Resale vs. Standard        | Price Listed | Total Price | Service Fee | Facility Fee | Pre Order Handling Fee | Convenience Fee | Delivery Fee | Processing Fee | Total Fees | Percent of Price Listed | Date      | Ticket Service                    |
|------------------------------|----------|-------------------|--------------------------------|----------------------------|--------------|-------------|-------------|--------------|------------------------|-----------------|--------------|----------------|------------|-------------------------|-----------|-----------------------------------|
| Lost Kings                   | Concert  | Washington, DC    | Echostage                      | General Admission          | \$25.00      | \$34.55     | \$6.05      | \$3.50       |                        |                 |              |                | \$9.55     | 38.20%                  | 2/24/23   | Ticketmaster                      |
| Robert Plant & Alison Krause | Concert  | Portland, ME      | Thompson's Point               | General Admission          | \$79.50      | \$91.10     | \$11.60     |              |                        |                 |              |                | \$11.60    | 14.59%                  | 7/3/23    | Ticketmaster                      |
| Nickelback                   | Concert  | Bangor, ME        | Maine Savings Amphitheater     | General Admission          | \$36.00      | \$51.45     | \$15.45     |              |                        |                 |              |                | \$15.45    | 42.91%                  | 8/24/2023 | Ticketmaster                      |
| Nickelback                   | Concert  | Bangor, ME        | Maine Savings Amphitheater     | General Admission (Seated) | \$120.00     | \$141.60    | \$20.60     |              |                        |                 |              |                | \$21.60    | 18%                     | 8/24/23   | Ticketmaster                      |
| Nickelback                   | Concert  | Bangor, ME        | Maine Savings Amphitheater     | Platinum                   | \$251.00     | \$296.00    | \$45.20     |              |                        |                 |              |                | \$45.20    | 18%                     | 8/24/23   | Ticketmaster                      |
| Zac Brown Band               | Concert  | Wantagh, NY       | Northwell Health @ Jones Beach | General Admission (seated) | \$59.50      | \$81.25     | \$16.75     |              |                        |                 |              | \$5.00         | \$21.75    | 36.55%                  | 9/17/23   | Ticketmaster                      |
| Zac Brown Band               | Concert  | Wantagh, NY       | Northwell Health @ Jones Beach | General Admission (seated) | \$120.50     | \$147.25    | \$21.75     |              |                        |                 |              | \$5.00         | \$26.75    | 22.19%                  | 9/17/23   | Ticketmaster                      |
| Scary Pockets                | Concert  | San Francisco, CA | The Fillmore                   | General Admission          | \$27.50      | \$43.50     | \$11.00     |              |                        |                 |              | \$5.00         | \$16.00    | 58.18%                  | 3/24/23   | Ticketmaster                      |
| Galactic                     | Concert  | San Francisco, CA | The Fillmore                   | General Admission          | \$42.50      | \$62.25     | \$14.75     |              |                        |                 |              | \$5.00         | \$19.75    | 46.47%                  | 3/3/23    | Ticketmaster                      |
| Bush                         | Concert  | Washington DC     | Anthem                         | General Admission          | \$55.00      | \$68.40     | \$13.40     |              |                        |                 |              |                | \$13.40    | 24.36%                  | 2/15/23   | Ticketmaster                      |
| The Wood Brothers            | Concert  | Harrisburg, PA    | XL Live                        | General Admission          | \$27.50      | \$36.30     | \$8.80      |              |                        |                 |              |                | \$8.80     | 32.00%                  | 3/8/23    | Ticketmaster                      |
| Bush                         | Concert  | Boston, MA        | MGM Live                       | General Admission          | \$29.50      | \$45.95     | \$13.50     |              |                        |                 |              | \$2.95         | \$16.45    | 55.76%                  | 2/14/23   | Ticketmaster                      |
| Noah Kahan                   | Festival | Boston, MA        | Boston Calling                 | General Admission          | \$149.99     | \$194.35    | \$32.36     |              |                        |                 | \$12.00      |                | \$44.36    | 29.58%                  | 5/27/23   | Ticketmaster (Front Gate Tickets) |
| Betty Who                    | Concert  | Austin, TX        | Scout Inn                      | General Admission          | \$30.00      | \$37.50     | \$7.50      |              |                        |                 |              |                | \$7.50     | 25.00%                  | 3/3/23    | Ticketmaster (Front Gate Tickets) |
| Trevor Hall                  | Concert  | Austin, TX        | Scout Inn                      | General Admission          | \$35.00      | \$43.00     | \$8.00      |              |                        |                 |              |                | \$8.00     | 22.86%                  | 4/27/23   | Ticketmaster (Front Gate Tickets) |
| Peach Festival               | Concert  | Scranton, PA      | Pavilion at Montage Mountain   | General Admission          | \$149.00     | \$185.00    | \$36.00     |              |                        |                 |              |                | \$36.00    | 24.16%                  | 6/29/23   | Ticketmaster (Front Gate Tickets) |
| Caroline Rose                | Concert  | Chicago, IL       | Thalia Hall                    | General Admission          | \$26.00      | \$33.68     | \$7.68      |              |                        |                 |              |                | \$7.68     | 29.54%                  | 4/21/2023 | Ticketmaster (TicketWeb)          |
| Dry Cleaning                 | Concert  | Washington, DC    | Howard Theater                 | General Admission          | \$25.00      | \$32.45     | \$7.45      |              |                        |                 |              |                | \$7.45     | 29.80%                  | 1/31/23   | Ticketmaster (TicketWeb)          |
| Hippie Sabotage              | Concert  | Nashville, TN     | Marathon Music Works           | General Admission          | \$29.50      | \$39.63     | \$10.13     |              |                        |                 |              |                | \$10.13    | 34.34%                  | 4/8/23    | Ticketmaster (TicketWeb)          |
| The National Reserve         | Concert  | Syracuse, NY      | Funk'N Waffles                 | General Admission          | \$10.00      | \$13.07     | \$3.07      |              |                        |                 |              |                | \$3.07     | 30.70%                  | 2/25/23   | Ticketmaster (TicketWeb)          |
| Grateful Shred               | Concert  | Philadelphia, PA  | Brooklyn Bowl Philly           | General Admission          | \$25.00      | \$32.39     | \$7.39      |              |                        |                 |              |                | \$7.39     | 29.56%                  | 3/4/23    | Ticketmaster (TicketWeb)          |
| Deerhoof                     | Concert  | Providence, NY    | Columbus Theater               | General Admission          | \$22.00      | \$27.20     | \$5.20      |              |                        |                 |              |                | \$5.20     | 23.63%                  | 4/6/23    | Tixr                              |
| Anna of the North            | Concert  | Washington, DC    | Union Stage                    | General Admission          | \$20.00      | \$25.25     | \$5.25      |              |                        |                 |              |                | \$5.25     | 26.25%                  | 3/16/23   | Union Stage                       |
| Eric Bellinger               | Concert  | Washington, DC    | Union Stage                    | General Admission          | \$22.00      | \$29.00     | \$7.00      |              |                        |                 |              |                | \$7.00     | 31.82%                  | 3/2/23    | Union Stage                       |
| Téo?                         | Concert  | Washington, DC    | Union Stage                    | General Admission          | \$25.00      | \$32.00     | \$7.00      |              |                        |                 |              |                | \$7.00     | 28.00%                  | 3/9/23    | Union Stage                       |
| Circa Waves                  | Concert  | Washington, DC    | Union Stage                    | General Admission          | \$20.00      | \$25.25     | \$5.25      |              |                        |                 |              |                | \$5.25     | 26.25%                  | 3/31/23   | Union Stage                       |
| Emotional Oranges            | Concert  | Boston, MA        | Royale                         | Resale                     | \$41.00      | \$55.95     | \$12.45     |              |                        |                 | \$2.50       |                | \$14.95    | 36.46%                  | 3/11/23   | Vivid Seats                       |
| Pixies                       | Concert  | Denver, CO        | Mission Ballroom               | Resale                     | \$66.00      | \$89.41     | \$20.91     |              |                        |                 | \$2.50       |                | \$23.41    | 35.47%                  | 5/10/23   | Vivid Seats                       |
| J.I.D & Smino                | Concert  | New York, NY      | Terminal 5                     | Resale (Row GA)            | \$129.00     | \$172.11    | \$43.11     |              |                        |                 |              |                | \$43.11    | 33.42%                  | 3/4/23    | Vivid Seats                       |
| Hippie Sabotage              | Concert  | Tulsa, OK         | Cain's Ballroom                | Resale                     | \$41.00      | \$60.64     | \$12.38     |              |                        |                 | \$7.26       |                | \$19.64    | 47.90%                  | 4/14/23   | Vivid Seats                       |
| Ella Mai                     | Concert  | Portland, OR      | McMenamins Crystal Ballroom    | Resale                     | \$64.00      | \$85.95     | \$19.45     |              |                        |                 | \$2.50       |                | \$21.95    | 34.30%                  | 5/14/23   | Vivid Seats                       |
| Emotional Oranges            | Concert  | Portland, OR      | McMenamins Crystal Ballroom    | Resale                     | \$40.00      | \$54.28     | \$11.78     |              |                        |                 | \$2.50       |                | \$14.28    | 35.70%                  | 3/24/23   | Vivid Seats                       |
| Big Thief                    | Concert  | Shelburn, VT      | Shelburne Museum               | Resale (General Admission) | \$79.00      | \$106.73    | \$25.23     |              |                        |                 | \$2.50       |                | \$27.73    | 35.10%                  | 7/17/23   | Vivid Seats                       |
| Tracy Lawrence               | Concert  | Tallahassee, FL   | The Moon                       | Resale                     | \$70.00      | \$94.04     | \$21.54     |              |                        |                 | \$2.50       |                | \$24.04    | 34.34%                  | 2/9/23    | Vivid Seats                       |
| Almost Monday                | Concert  | New York, NY      | Bowery Ballroom                | Resale                     | \$38.00      | \$50.04     | \$12.04     |              |                        |                 |              |                | \$12.04    | 31.68%                  | 1/30/23   | Vivid Seats                       |

| Service                               | Average Fee |
|---------------------------------------|-------------|
| SeatGeek                              | 43.51%      |
| StubHub                               | 37.68%      |
| Vivid Seats                           | 36.04%      |
| AXS                                   | 36.00%      |
| Ticketmaster                          | 30.68%      |
| eTix                                  | 31.93%      |
| Event Tickets Center                  | 27.65%      |
| <a href="https://dice.fm">dice.fm</a> | 28.75%      |
| Union Stage                           | 28.08%      |
| SeeTickets                            | 24.57%      |
| Tixr                                  | 23.63%      |
| In-House                              | 14.28%      |
| afon                                  | 5.87%       |